

John V. Pinto, Broker

Professional Experience

Realty World – John V. Pinto & Associates
San Jose & Napa, CA

Broker/Owner/CEO

- Full-time Realtor® for more than 48 years in San Francisco Bay Area
- Personal transactions in excess of \$1.25 Billion in Bay Area residential real estate.
- Specializes in First Time Home Buyers, 1031 Tax Deferred Exchanges, Buyer Brokerage and Architecturally & Historically Significant Homes, Short Sales, Foreclosures and Trust & Probate sales.

Professional Affiliations & Awards

San Jose Real Estate Board

- 1990 - President
- 1989 - Realtor® of the Year

Realty World of Northern California

- 2005 – Broker of the Year

MLSListing.com

- 2012 – Vice Chairman
- 2011 – Treasurer
- 2010-2012 – Board of Directors

California Association of Realtors

- 2022 – Environmental & Land Use Committee, Homeownership Committee, Investment Housing and Multiple Listing Service Committee
- 2017 – 2022 Director for District 19
- 2016 – Regional Chairman for District 20
- 2015 – Regional Vice-Chairman for District 20
- 2014 – Executive Committee Liaison to: Business Technology Forum, Industry Info & Membership Services, Communications Advisory, Educational Services Advisory, California Realtor EXPO Advisory, Research Advisory Committee and CAR Scholarship Foundation
- 2012-2013 – Chairman of The Business Technology Forum
- 2005 – 2012 - CAR Strategic Planning & Finance Committee
- 1997 - CAR Risk Management Seminar Speaker
- 1996 - Featured Speaker at CAR Annual Convention, San Diego
- 1996 - Featured Panelist at CAR Risk Management Seminars in Los Angeles and Sacramento
- 1995 - Featured Speaker at CAR Annual Convention, Palm Springs
- 1989 -1994 Federal District Coordinator between U.S. Congressman Don Edwards and CAR
- 1992 - Regional Chairman for District 19
- 1984 -1993 and 2006- 2014 - CAR Director

Professional Affiliations & Awards

National Association of Realtors

- 2014 – “Realtor Emeritus” status
- 1997 - Featured Speaker at NAR Annual Convention in New Orleans
- 1996 - Featured Panelist at NAR’s Technology Fair & Expo in Reno, NV and Washington, D.C.

FIABCI-USA (American Chapter of the International Real Estate Federation)

- 1985-1988 - Director
- 1985-1990 - San Francisco Bay Area Chapter

Santa Clara County Association of Realtors

- 2006-22 - CAR Director

RE Infolink

- 2006 - Board of Directors

Northern California District Court

- 1989-present **Certified Expert** in the sale of Single Family Residences in the County of Santa Clara

Realtor Magazine

2001 & 2002-Chosen as one of the top Realtors in the county with more than 61.68 million in sales volume and 123 transactions.

Media Experience

Print Media: Miscellaneous articles and interviews appearing in newspapers, magazines, and various newsletters; quoted over 200 times in Bay Area newspapers and magazines.

Television & Radio: Has appeared on various interview and talk shows to discuss how to overcome obstacles in today’s Real Estate market through creative counseling, marketing and financial techniques and hosted his own 13-week show, “Pinto On Real Estate Results”.

**Instructor / Speaker
Experience**

1992 - 1999 - Author and Instructor of four different real estate seminars approved by the California Department of Real Estate for Continuing Education credits for licensees.

1993 - Present: Presenter of ongoing Home Buyer/Seller Seminars at the following Corporations: Cisco Systems, Pacific Bell, Xilinx, Bay Networks, Coherent Laser Group, Underwriters Laboratories, OnTrak Systems, Loral Space and Range Systems, Storage Dimensions, Specialized Bikes, U.C. Berkeley Engineering and College of Business Administration Alumni Assns, Pacific IBM Federal Credit Union, National Semiconductor Federal Credit Union, Stanford Telecom, Apple Computers, Abbott Diagnostics, Madge Networks, Computer Curriculum Corp., Gray, Carey, Ware & Freidenrich.

1981 - 1990 - Instructor at eight local community colleges and San Jose State University.

1987 - 1989 - Instructor at San Jose Real Estate Board

Litigation Consultation & Expert Witness Testimony

Past Member - Forensic Expert Witness Association

**Community
Involvement**

2013-2014 – Napa County Grand Jury Panel Member

1997 - 1999 - Sponsor of San Jose Downtown Association's "Music In The Park"

1994 - 1996 - Board of Directors, San Jose Downtown Association

1990 -1994 - Commissioner - City of San Jose Fine Arts Commission

1986 - 1990 - Board of Directors, San Jose Repertory Company

1990 - 1993 - Commissioner - Santa Clara County - Florence, Italy "Sister Province" Commission

1991 - 1992 - Chairman - Santa Clara County-Florence Commission

1987 - 1999 - Italian American Heritage Foundation

1988 - 1989 - Santa Clara University "Casa Italiana" Committee

1987 - 1990 - San Jose State University's International Center Advisory Committee

1989 - 1990 - Pro-Hockey San Jose - Petitioned NHL to bring Pro Hockey to San Jose

1986 - 1991 - San Jose Arena Committee

1984 -1985 - San Jose Historical Museum

1984 - 1985 - Board of Directors, Project Match

Education

1973 B. A. Hunter College of the City University of New York

Major: English

Minor: Communications

Personal

John is a Home Chef and has been the featured chef on several local cable shows. You will often find him at a client's home after close of escrow, cooking dinner for them. Linguine & clams and Eggs in Purgatory are just two of his specialties. You can often find him discussing the ins and outs of the culinary world with some of the local chefs in the culinary-rich atmosphere of Napa, CA.

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