

TOP 10 SERVICE AREAS OF THE BUYER VALUE PROPOSITION

#1

Needs Analysis

- a. Analyze buyer's wants and needs.
- b. Help buyer get a clear picture of their ideal home.

#2

Prequalification of Pre-Approval

- a. Guide buyer to a Loan Officer.
- b. Obtain prequalification or pre-approval.
- c. Help choose best the best mortgage financing plan.

#3

Neighborhood Information

- a. Create broad neighborhood search profile.
- b. Provide list of target neighborhoods and related information for each.

#4

Home Search

- a. Organize and schedule a home search process.
- b. Ongoing updates, drive-bys, and showings of available homes.

#5

Make an Offer

- a. Compare homes and decide.
- b. Advise on terms and issues with offer.
- c. Fill our purchase offer contract.

#6

Negotiating to Buy

- a. Present the offer.
- b. Negotiate on buyer's behalf.

#7

Vendor Coordination

- a. Advise and supervise vendor selections.
- b. Coordinate vendor services.

#8

Pre-Close Preparation

- a. Coordinate and supervise document preparation.
- b. Provide pre-closing consulting.

#9

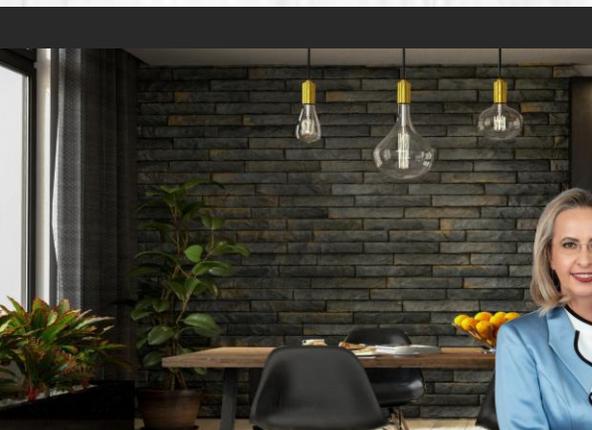
Closing

- a. Preview closing documents.
- b. Resolve last-minute issues.
- c. Complete transaction.

#10

Post-Closing

- a. Coordinate move-in.
- b. Assist with post-closing issues.



REALTYONEGROUP
LIFESTYLE HOMES

Marta Kwiatek

Broker Associate, ABR®
Fluent in English, Polish, & Slovak
Cell: 732.887.9628
Email: RealtorMarta@gmail.com
RealtorMartaKwiatek.com

